## Annual Leadership Meeting Agenda

- Introduction
- 1. The Best Business Things for the year
- 2. The Gratitude Giver
- 3. What is working and what's not
- 4. Expectations for the 2 days
- Review Previous Year & Quarter
  - 1. Successful Business Scorecard review
  - 2. Last Quarter & Years 1 goals (done or not done)
  - 3. Goal's not done discussed.
- Team Health Check;
  - 1. Company Structure & Role Review
  - 2. Team workload
  - 3. Who do we need next in the team?
  - 4. Leadership team strength: each giving 1+ve & 1 -ve about each leadership team member.
  - 5. People Analyser on Core Values (whole or part of team)
  - 6. Gallop 12 / Get the team to rate us as we do them.
  - 7. Future ENERGI meetings and best structure
- SWOT Analysis
- Review 1 Page Biz Plan
- Establish 3 Year Goals (TO, Profit, team, clients, products/services):

- 1. Visualise them.
- 2. Do we buy into them?
- 3. 1 Page 3 Year Plan
- Establish Next Year's
- Next Year's Goal Team Incentive

- Day 2
- Day 1 Best Things
- Learning session e.g. Leadership / Legacy (by James Kerr)
  - 1. How do we respond to success and failure?
  - 2. Put both under the magnifying glass.
  - 3. Role Modelling
  - 4. Telling stories
  - 5. The officer that fell asleep... our approach to honesty
- Quarter's Goals (SMART)
- Kick Off Day Agenda
- Assigning Goals to Team
- Tackle Key Issues: Create actions for goals.
- Consolidate Company and Individual Goals
- Time to plan personal goals
- Meeting Conclusion: Expectations met, your 1 thing and meeting rating/10?